

A background network diagram consisting of a grid of light gray lines forming triangles, with small gray dots at the vertices. A prominent dark gray triangle is superimposed on the left side, with its vertices marked by white circles with dark gray outlines.

**IMPACT
2030**

**CONNECTING PEOPLE,
POWERING GROWTH**



Helios Towers team today



Manjit Dhillon
CFO &
HT Oman Executive Chair



Tom Greenwood
CEO



Chris Baker-Sams
Head of Strategic Finance
& Investor Relations



INVESTMENT THESIS

01 World-class platform



02 Decades long growth



03 Robust business model



04 Disciplined & flexible capital allocation



2x

3x

1x

1

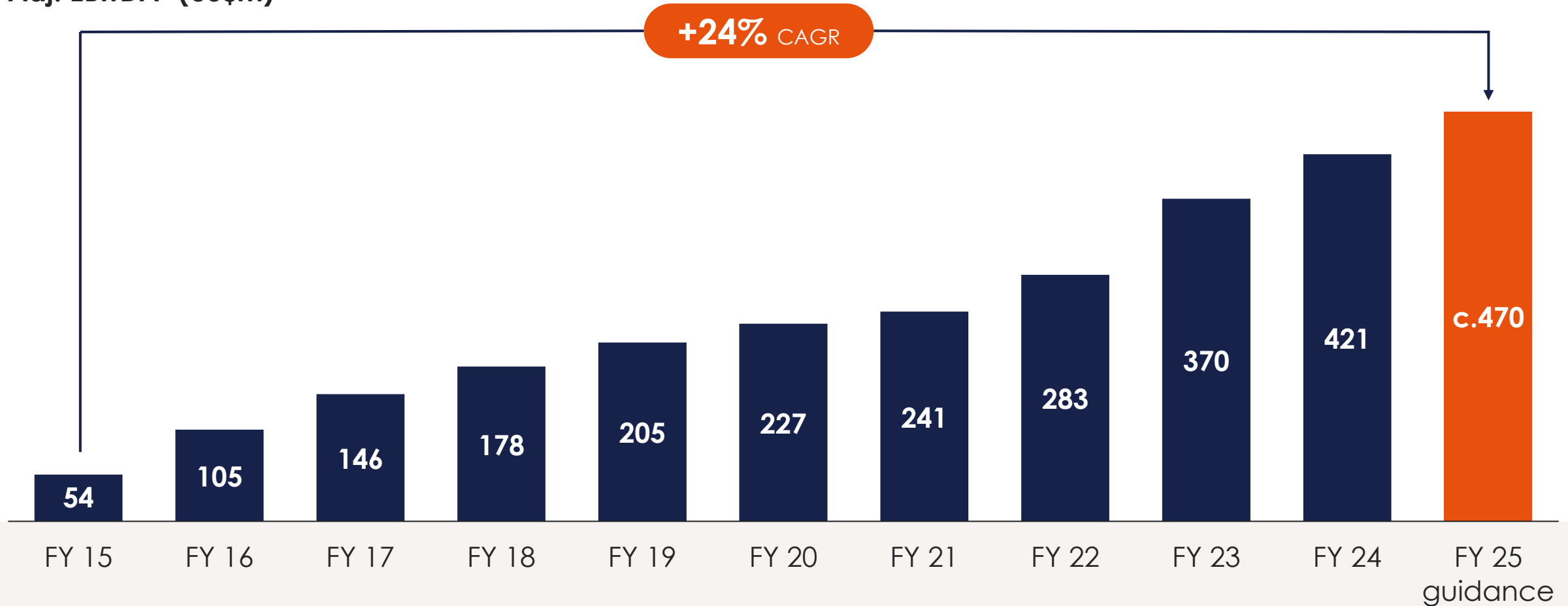


**WORLD-CLASS
PLATFORM**



Ten years of consistent Adj. EBITDA growth

Adj. EBITDA¹ (US\$m)



1. Adj. EBITDA is defined by management as profit/(loss) before tax for the year, adjusted for finance costs, other gains & losses, interest receivable, loss/(gain) on disposal of property, plant & equipment, amortisation of intangible assets, depreciation & impairments of property, plant & equipment, depreciation of right-of-use assets, deal costs for aborted acquisitions, deal costs not capitalised, share-based payments & long-term incentive plan charges, & other adjusting items. Adjusting items are material items that are considered one-off by management by virtue of their size and/or incidence.



World-class tower platform strategically focused on high-growth Africa & Middle East

- **9** High-growth markets
- **#1** Position in seven of our markets
- **#1** Most diversified towerco across A&ME
- **\$5.5bn** Contracted future revenue²
- **6.7yrs** Contracted future revenue avg. remaining term
- **71%** Hard currency Adj. EBITDA



(millions)

	Today	FY 30	Growth
• Population³	369	415	+12%
• Unique Subscribers⁴	173	214	+24%
• HT footprint (population covered)	157	>190	+21%

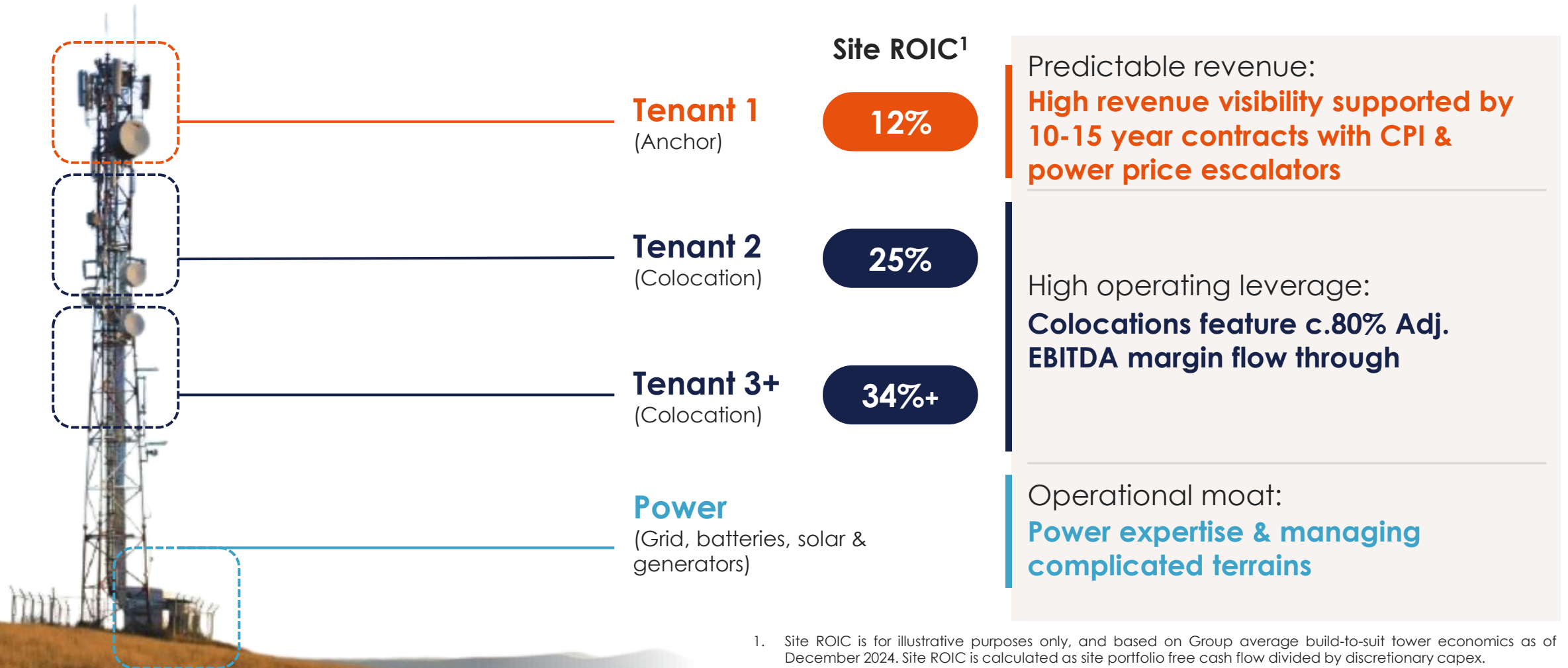
14.6k towers

 Tanzania 4.3k	 DRC 2.8k	 Oman 2.6k
 Senegal 1.5k	 Ghana 1.1k	 Malawi 824
 Madagascar 677	 Congo B 554	 South Africa 385

1. Unless stated otherwise, all data as of Q3 25.
2. Contracted revenue refers to total undiscounted revenue as of 30 September 2025, with local currency amounts converted at the applicable average rate for US dollars held constant.
3. UN World Population Prospects, accessed September 2025.
4. Unique mobile subscribers, GSMA Intelligence Database, accessed September 2025.



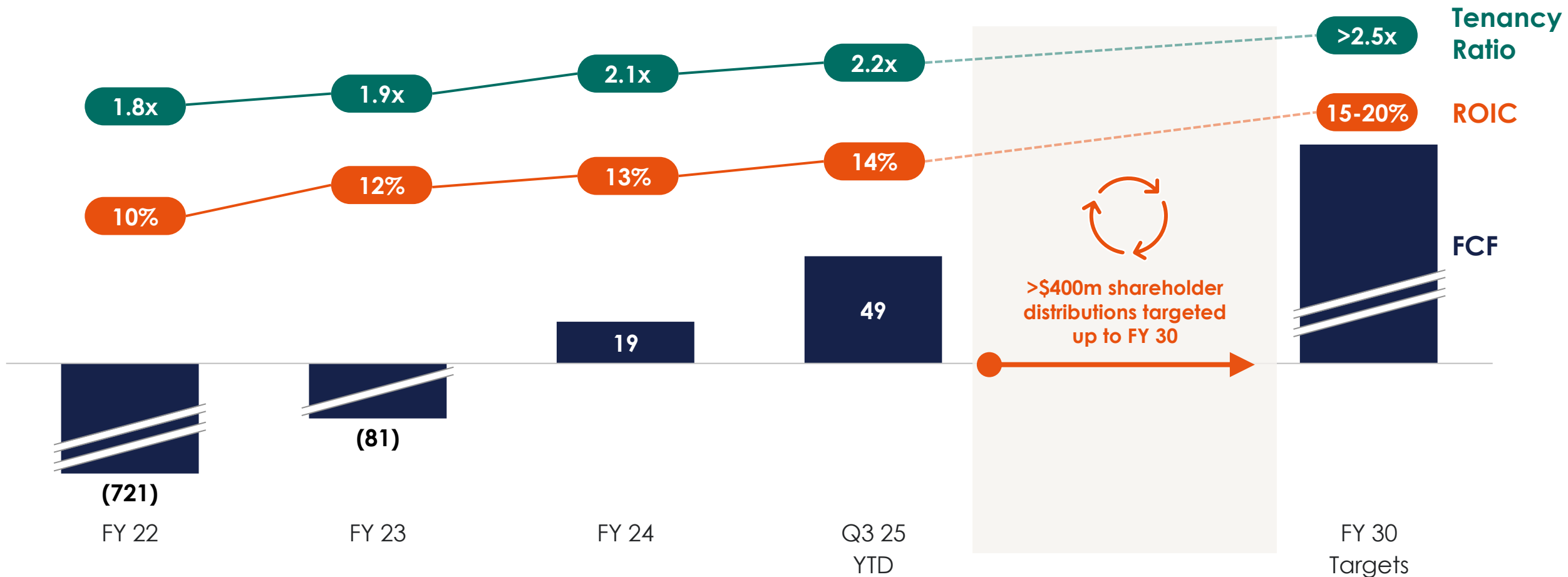
Business model provides highly attractive returns and strong earnings visibility



1. Site ROIC is for illustrative purposes only, and based on Group average build-to-suit tower economics as of December 2024. Site ROIC is calculated as site portfolio free cash flow divided by discretionary capex.

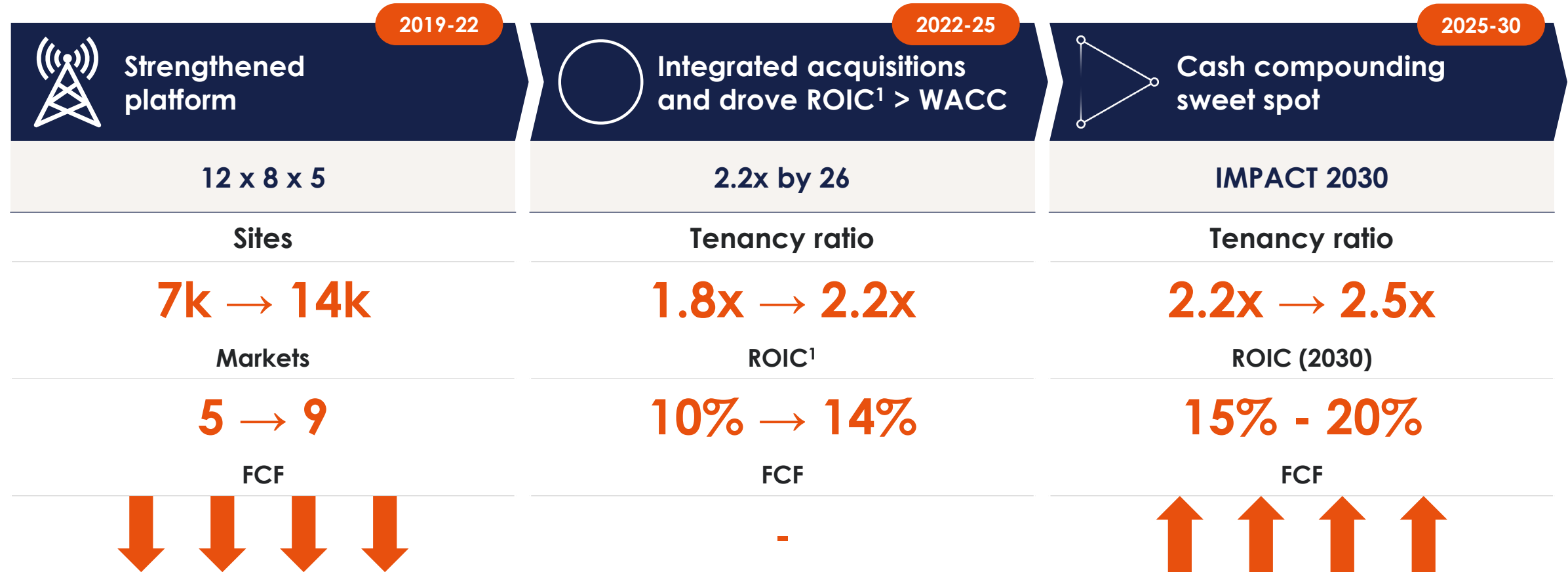


Business model unit economics drive ROIC and FCF growth through IMPACT 2030





In the cash compounding sweet spot as we target continued growth & further expanding our returns above our cost of capital



1. Return on invested capital (ROIC) is defined as annualised portfolio free cash flow divided by invested capital. Invested capital is defined as gross property, plant and equipment and gross intangible assets, less accumulated maintenance and corporate capital expenditure, adjusted for IFRS 3 and IAS 29 accounting adjustments and deferred consideration for future sites. Annualised portfolio free cash flow is calculated as portfolio free cash flow (PFCF) for the last twelve months, adjusted to annualise for the impact of acquisitions closed during the period.



Our fast-growing and well-diversified customer base comprises leading global and regional mobile operators

	 airtel	 vodacom vodafone	 orange™	 عمانتل Omantel ³	 AXIAN	 viettel ⁴	 MTN
Revenue Split / # HT markets	27% (5 markets)	22% (4 markets)	11% (3 markets)	7% (1 market)	10% (3 markets)	5% (1 market)	5% (3 markets)
Credit rating¹	Baa3/BBB- /BBB-	Baa2/BBB /BBB	Baa1/BBB +/BBB+	Baa3/BBB- /BB+	n.r./B+/B+	Ba2/BB+ /BB+	Ba3/BB- /n.r.
YoY revenue growth²	+29%	+11%	+12%	+10%	+19%	+12%	+20%
~70% of revenue from investment grade customers and 99% of revenue from leading MNOs 							

1. Credit rating relates to Group or majority shareholder rating as of 31st October 2025, displayed as Moody's / S&P / Fitch. Omantel refers to the credit rating of the Omani government as its major shareholder, while Viettel refers to that of the Vietnamese government.

2. Most recently reported revenue as of 31/10: Airtel Africa Group Q2 25, Vodacom Q1 25, Orange Africa & Middle East segment, Omantel results 3m ended 31 March 2025, Axian results 3m ended 30 June 2025, Viettel results 12m ended FY 24 for its Tanzanian business, and MTN Q1 25.

3. Omani government owns a 51% direct stake in Omantel. Omantel (which is rated Ba1/n.r./BB+) refers to the credit rating of the Omani Government as its majority shareholder.

4. Viettel is 100% owned by the Vietnamese government.

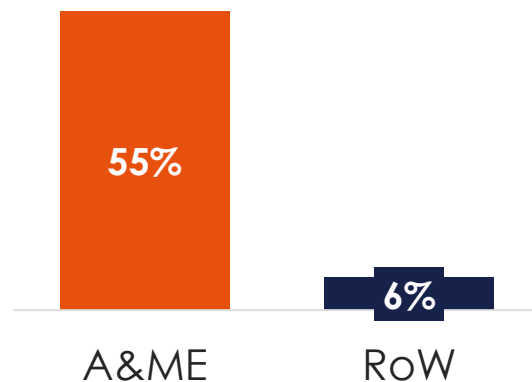
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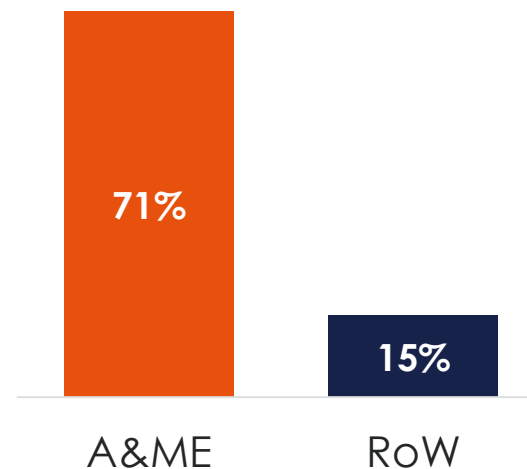
**DECADES LONG
GROWTH**



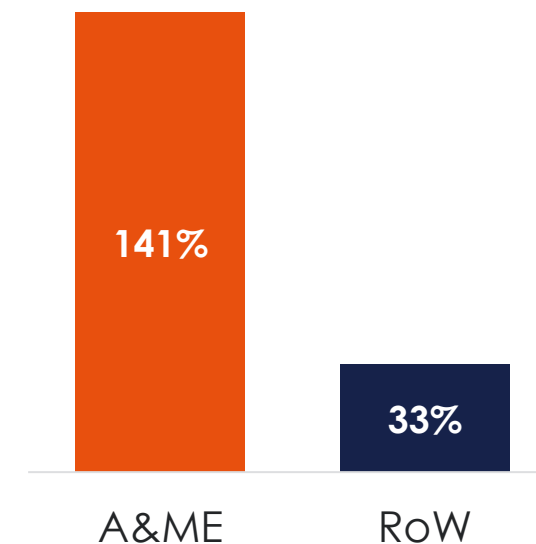
Africa & Middle East have decades-long mobile growth ahead



+1.0bn by 2050



+0.8bn by 2050



+1.7bn by 2050

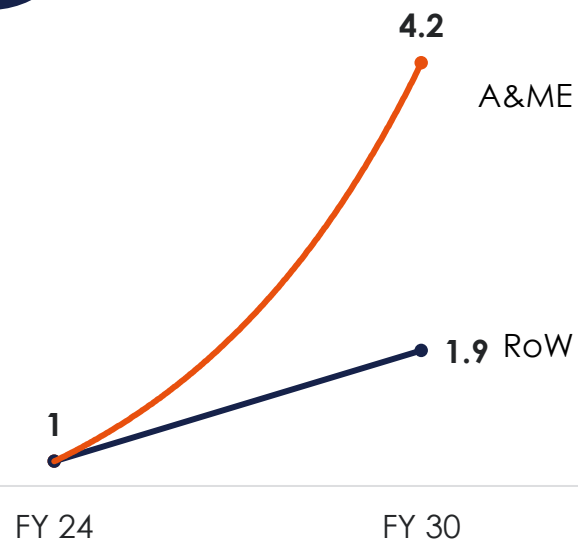
1. Cap IQ population forecast.

2. Global Telecoms report - BMI a fitch solutions company - September 2025 forecast through 2034, with forecast extended through to 2050 by FTI Consulting.

3. Smartphone devices growth between 2025 and 2030, FTI Consulting analysis.



Data consumption is growing exponentially in Africa & Middle East



\$30 smartphone significantly increases affordability and access



Next five years = 4G & 5G cycles

1. Ericsson mobility report, Africa & Middle East region. Site-weighted consumption based on Helios Towers' mix of towers in SSA and MENA as of Q3 25.

2. Average Global sales price per IDC quarterly mobile tracker and FTI Consulting analysis.

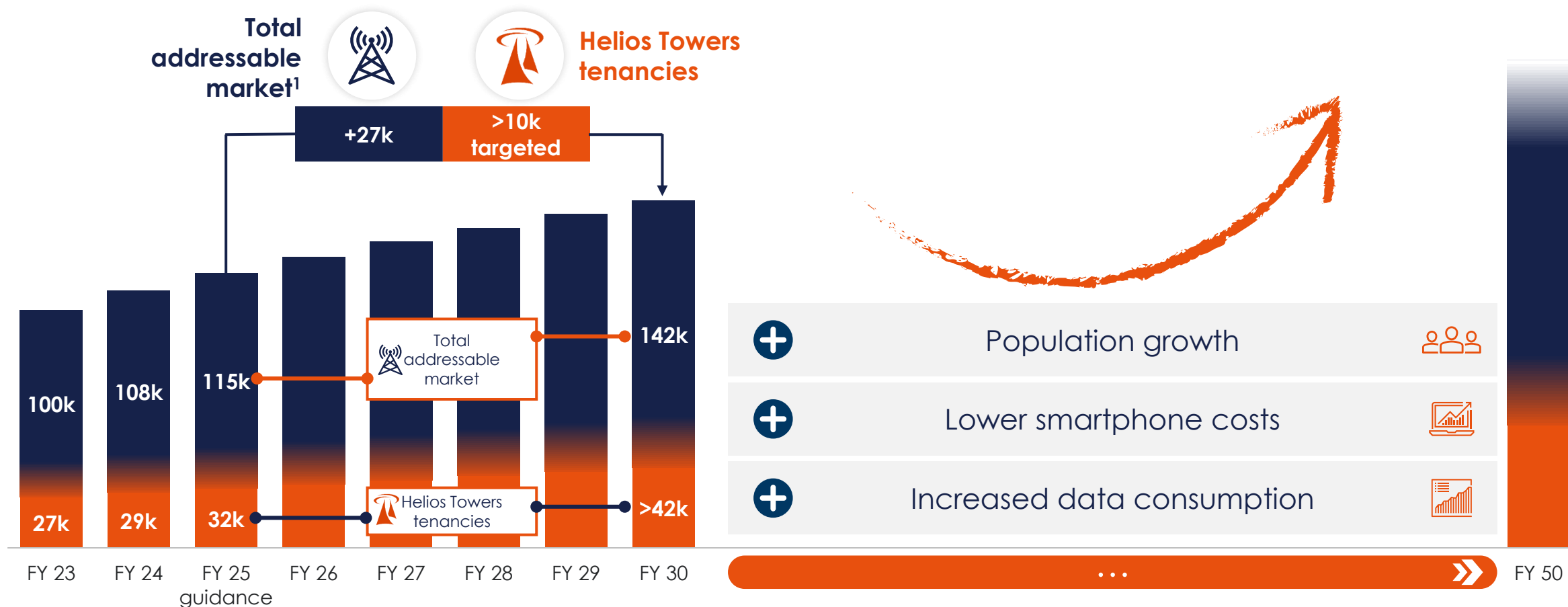
3. Technology mix in Africa & Middle East based on GSMA database, accessed October 2025.

4. Reflects GSMA and big six MNOs ambition to reduce smartphone cost as per GSMA report, published October 2025.



Decades of total addressable market growth in our nine markets

Increasing mobile connections and data consumption drives requirement for higher tenancies in our markets



1. Relates to market tenancies which are estimates and forecast Points of Service up to 2030 sourced from Analysys Mason, February 2024. Growth beyond FY 30 is illustrative and is expected to be driven by macro drivers.



We have deep experience and leading market positions

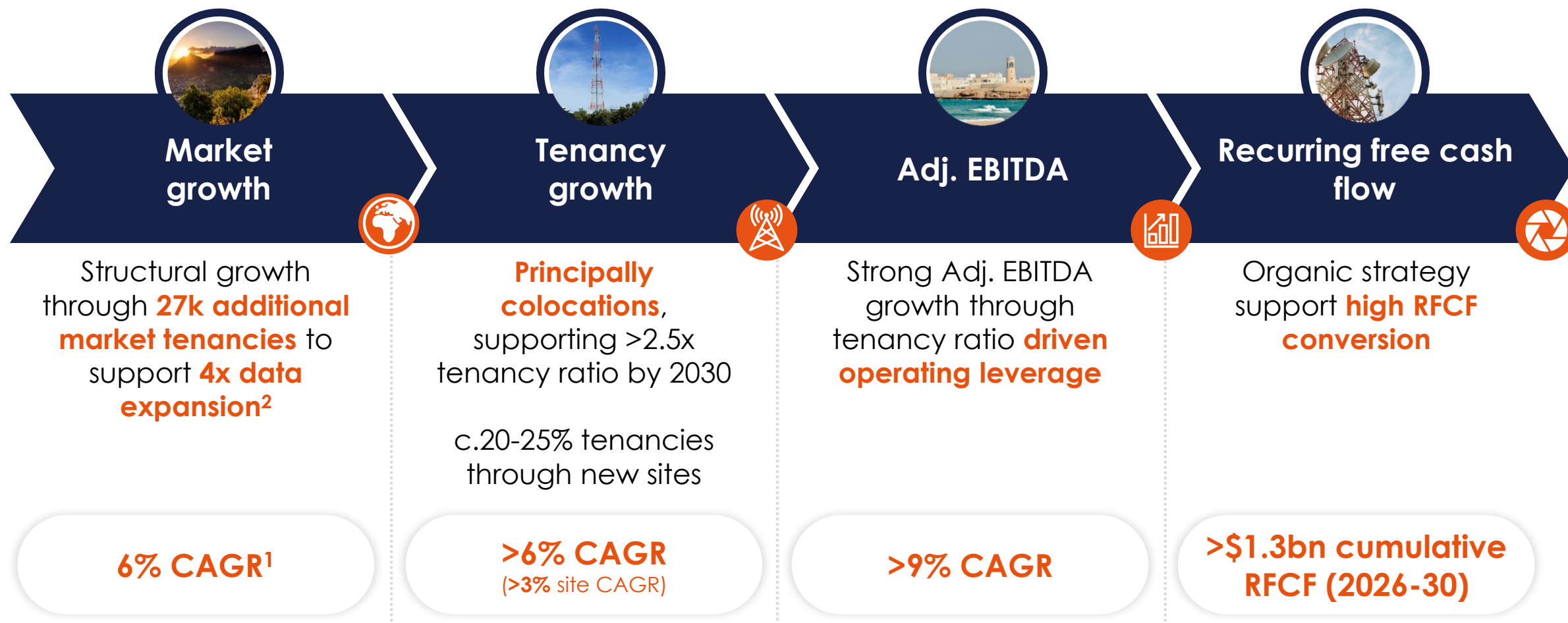
Country / region	Operations commenced	Number of MNOs ¹	Number of towercos	HT market position	Tenancy ratio (2022 → Q3 25)
 Tanzania	2011	4    	3   		2.2x → 2.6x
 DRC	2011	4    	3   		2.3x → 2.7x
 Oman	2022	3   	2  		1.2x → 1.7x
Other markets (excl. South Africa) ²	2010-22	~3    	1-2  	 	1.5x → 1.7x
Group average		3-4	1-3		1.8x → 2.2x

1. GSMA Intelligence Database, accessed July 2025. Excludes MNOs with negligible market share. Group/other markets weighted based on Q3 25 site count.

2. South Africa excluded given its smaller scale as a market within Helios Tower's portfolio.



The Helios Towers organic growth algorithm (2025-2030)



1. Analysys Mason, February 2024. Market growth CAGR reflects points of service growth % by market, calculated on Q3 25 site-weighted basis between 2025 and 2030.

2. Ericsson mobility report, Africa & Middle-East region. Site-weighted consumption based on Helios Towers' mix of towers in SSA and MENA as of Q3 25.

3



**ROBUST BUSINESS
MODEL**



High quality contractual structure with global and regional mobile operators provides revenue visibility



High quality contracts

Utilising the US towerco contract structure



Long term

- 10 – 15 years initial term
- 40+ years with automatic renewals



Security

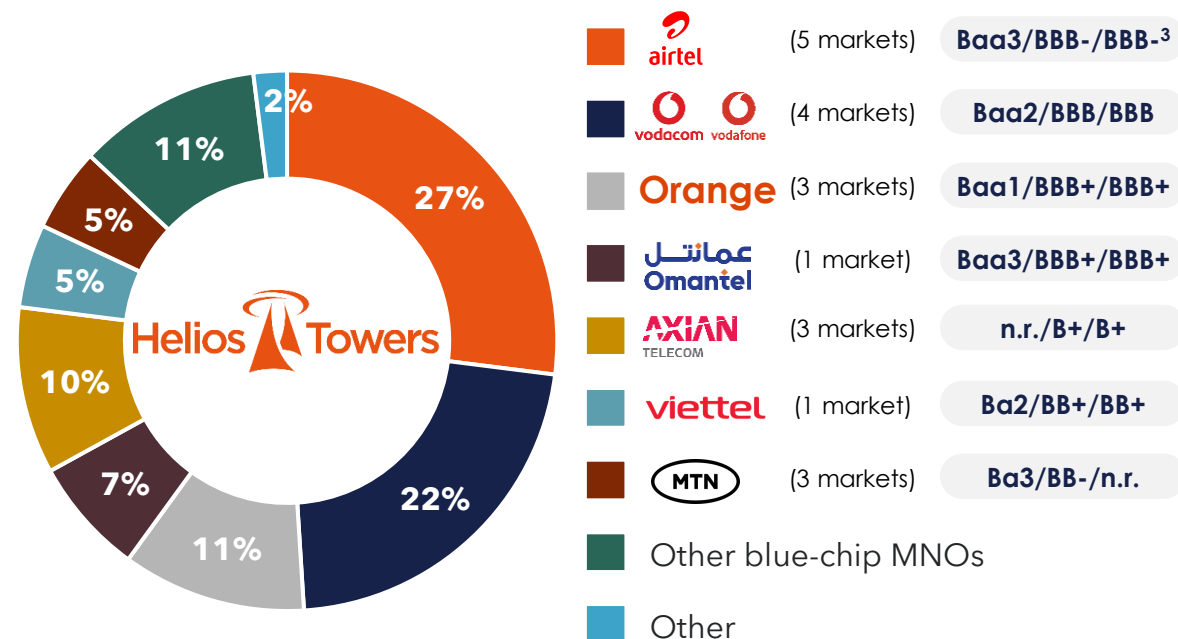
- Minimal cancellation rights
- Menu pricing for amendment revenue
- Inflation & power price escalators

\$5.5bn contracted revenues¹ with minimal cancellation rights and **average remaining life of 6.7 years**



Diversified customer base

Customer revenue mix²



1. Contracted revenue refers to total undiscounted revenue as of 30 September 2025, with local currency amounts converted at the applicable average rate for US dollars.

2. Customer revenue mix as of Q3 25 YTD.

3. Credit ratings as of September 2025, displayed as Moody's / S&P / Fitch.



Structurally protected against movements in FX, power prices and inflation¹

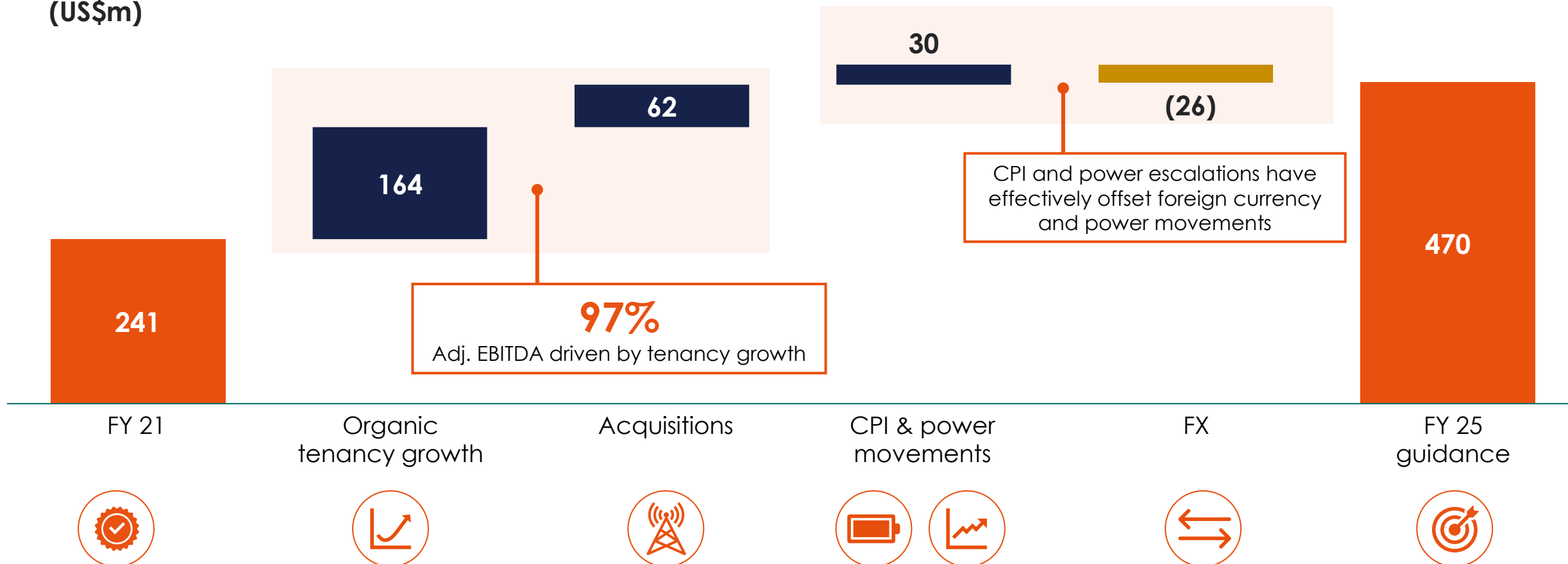
	DRC	OMAN	SENEGAL	CONGO B	TANZANIA	GHANA	MADA-GASCAR	MALAWI	SOUTH AFRICA	GROUP
OpCo EBITDA %	30%	10%	6%	6%	36%	3%	2%	5%	1%	
>50% Adj. EBITDA from innately hard-currency markets FX protected % hard currency Adj. EBITDA	100% Dollarised economy	100% Dollar pegged	100% Euro pegged	100% Euro pegged	c.40%	<5%	c.45%	c.30%	0%	71% High hard-currency earnings
Inflation protected Annual CPI inflation escalators	✓	✓	✓	✓	✓	✓	✓	✓	✓	Our contracts have CPI escalators
Power price protected Annual or quarterly power escalators	✓	✓	✓	✓	✓	✓	✓	✓	Power pass-through	Our contracts have power escalators

1. All data as of Q3 25.



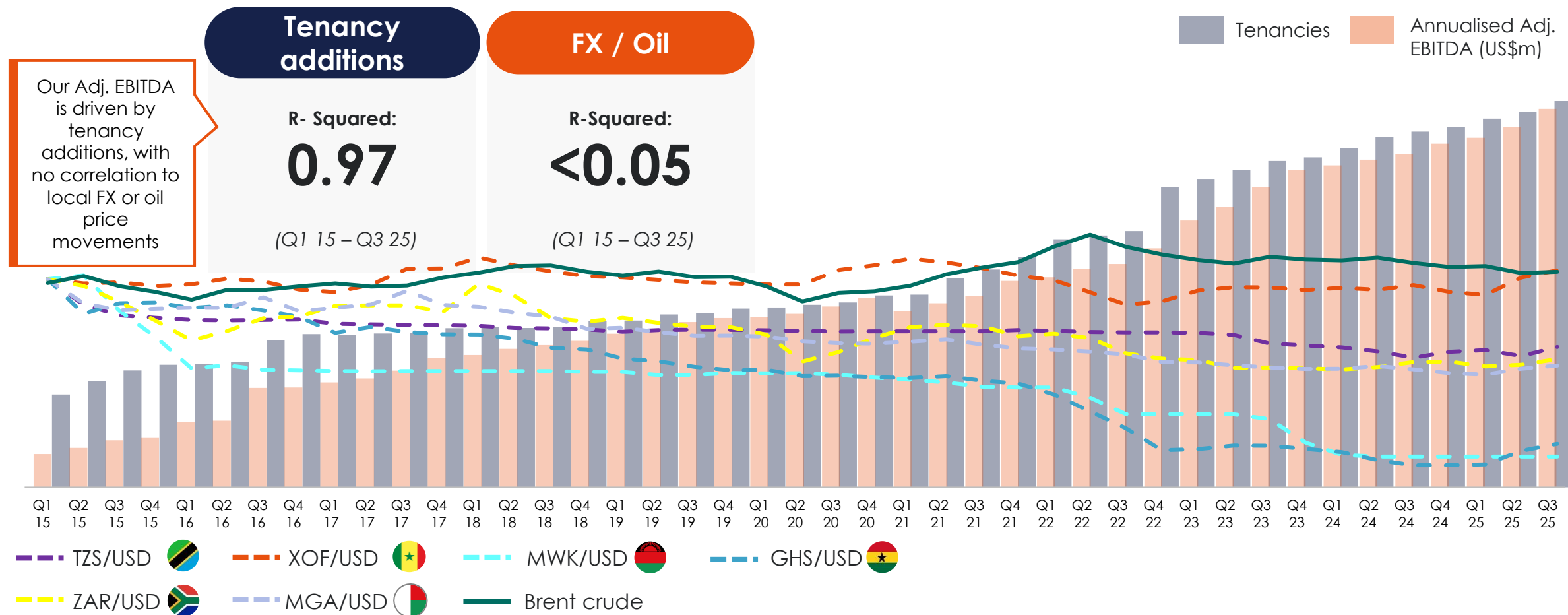
Adj. EBITDA has been driven by tenancy growth, with no impact from FX/inflation – despite a volatile environment

(US\$m)





Over the last ten years our Adj. EBITDA has been driven by tenancies, with minimal impact from macro volatility



4



**DISCIPLINED & FLEXIBLE
CAPITAL ALLOCATION**

Our disciplined and flexible capital allocation framework

01

Optimised organic investments



>\$500m discretionary capex for **ROIC accretive opportunities** - colocations, operational efficiencies and highly selective BTS

02

Attractive investor distributions



>\$250m **buybacks** targeted, starting with **\$75m authorisation announced today¹**

>\$150m **dividends²** targeted, starting with **\$25m for fiscal 2026**, growing **>10% p.a.**

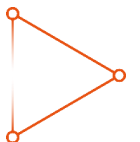
03

Opportunistic M&A



Preference for **in-market M&A**, with disciplined new market entry criteria

Underpinned by **maintaining a strong balance sheet:**
Continued deleveraging expected through IMPACT 2030 and
capacity to comfortably operate between **2.5 – 3.5x**



1. Helios Towers has initiated a share buyback programme today, with a Board authorisation of \$75m until 31 December 2026.

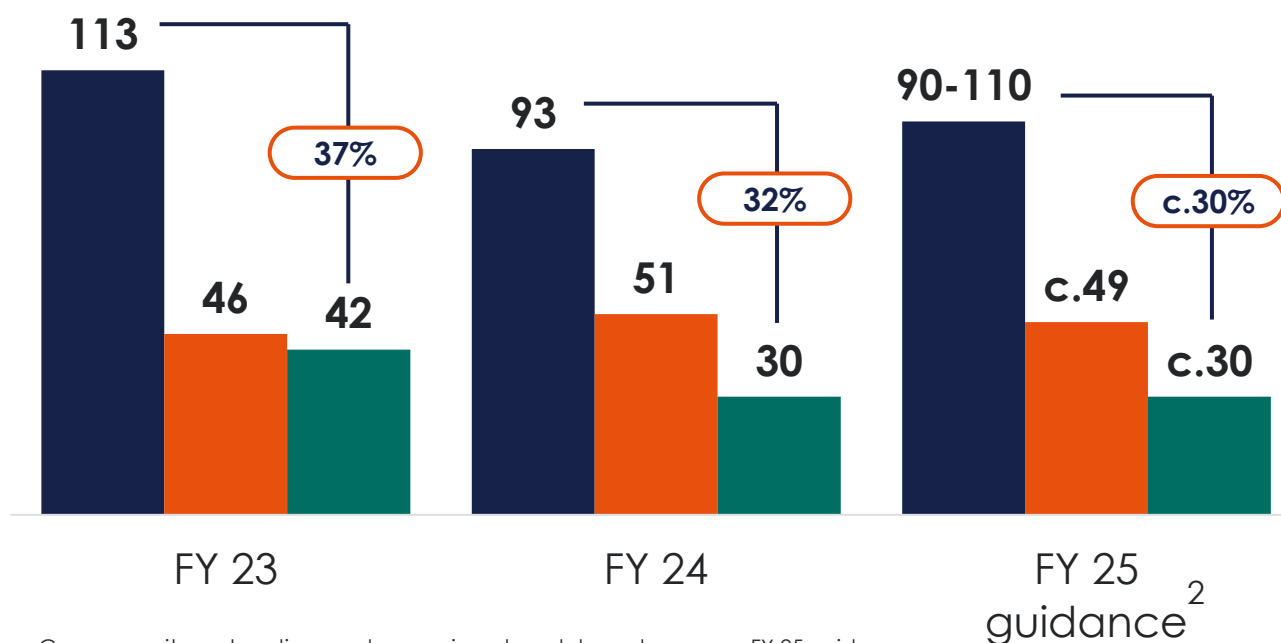
2. Dividend policy structured with intention for typical interim (1/3) and final (2/3) split.

Optimised organic investments are highly accretive for our business



■ Growth capex ■ Organic Adj. EBITDA expansion ■ Organic PFCF expansion

○ Incremental ROIC



1. Capex per site, colocations and power investments based upon our FY 25 guidance.

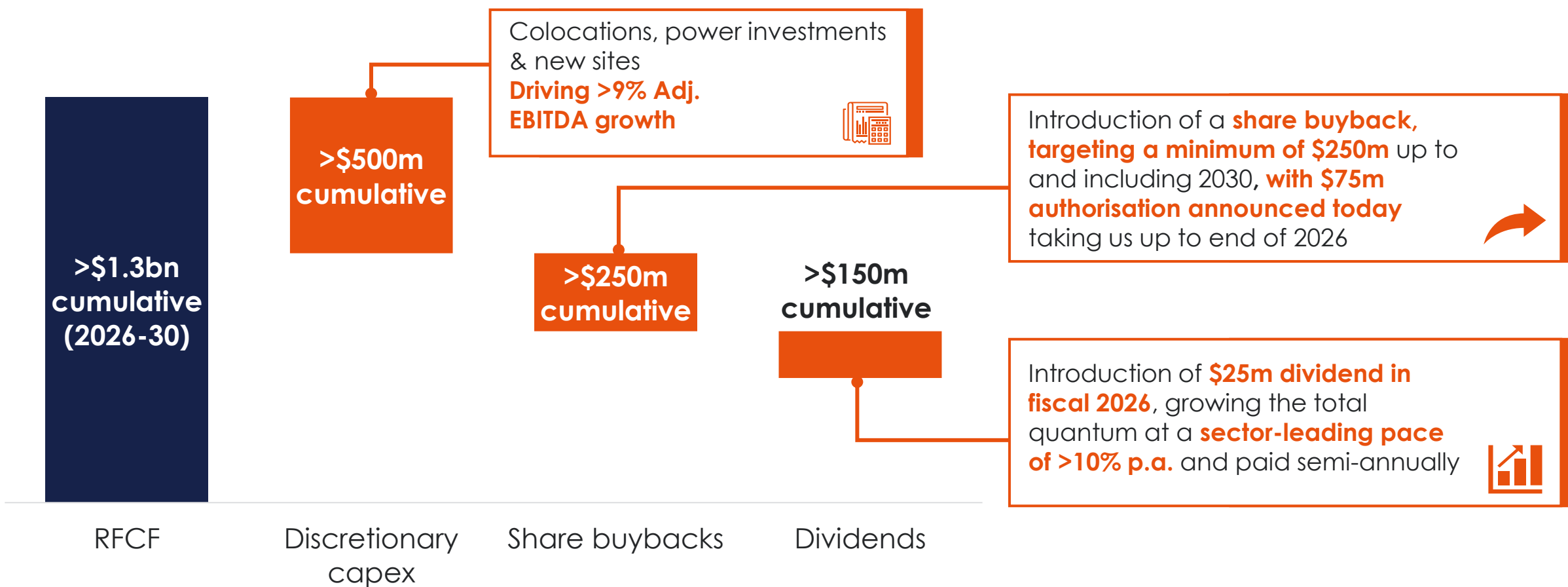
2. Capex figure for FY 25 reflects discretionary capex, minus \$20m upgrade capex included within guidance.

Key investment areas

Investment Area	Capex ¹	ROIC
Colocation	c.\$10k per colo	>100%
Power investments	c.\$10m p.a.	>33%
High lease-up sites	c.\$125k per site	>12% → 24% → 34%

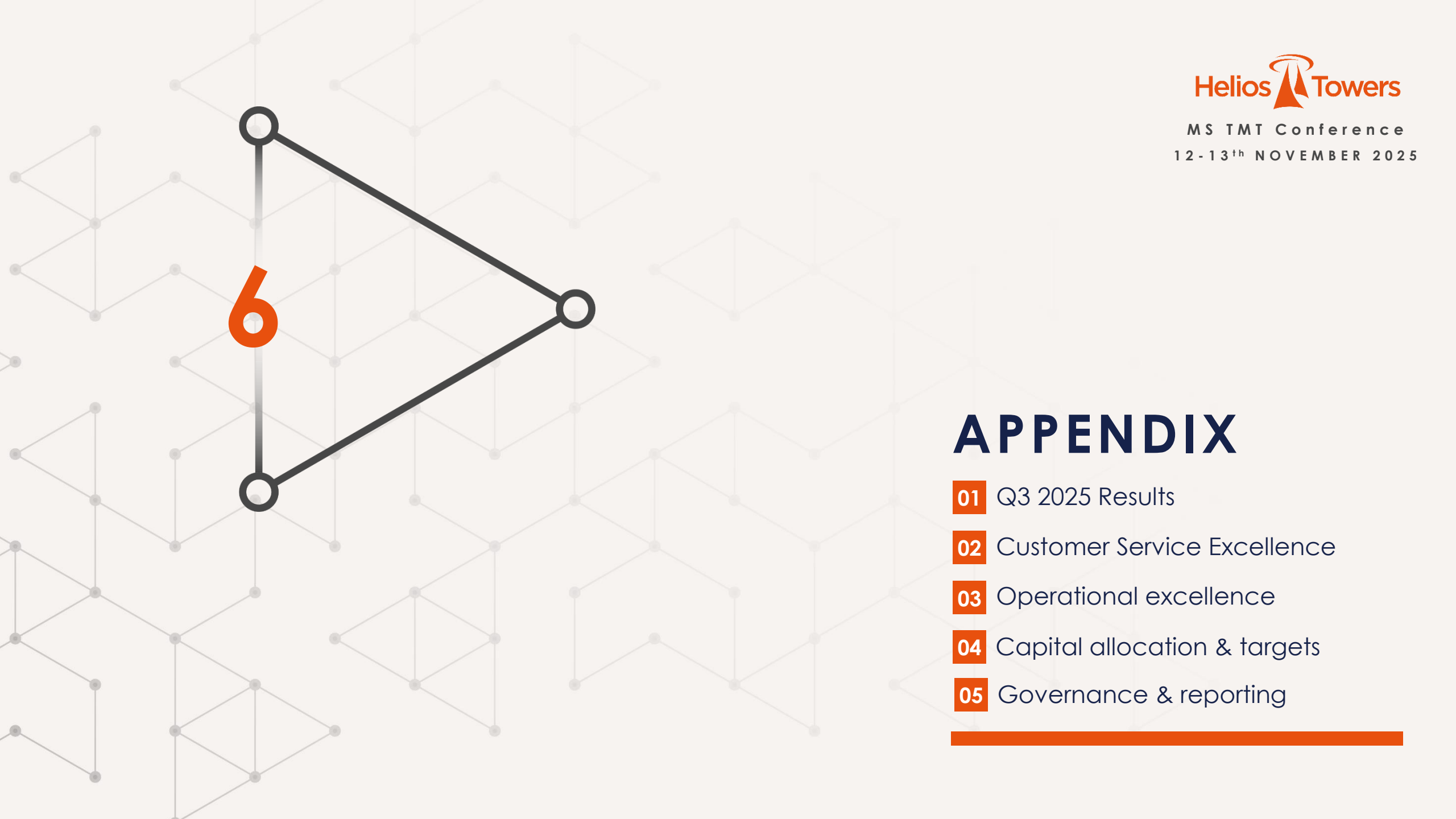


>\$500m expected to be invested in accretive organic opportunities and >\$400m targeted investor distributions up to 2030



5

Q&A

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6

APPENDIX

- 01 Q3 2025 Results
 - 02 Customer Service Excellence
 - 03 Operational excellence
 - 04 Capital allocation & targets
 - 05 Governance & reporting
-



Q3 Highlights – continued growth and ROIC expansion

01

Delivering on our '2.2x target'



- **+2,125** YTD tenancy additions, with **296** site additions
- **+0.1x** YoY tenancy ratio expansion to **2.2x**

02

Consistently strong financial delivery¹



- **+11%** YoY Adj. EBITDA growth to **\$346m**
- **+\$70m** YoY FCF expansion to **\$49m**
- **+1ppt** YoY ROIC expansion to **14%**

03

Strengthened financial position



- YoY net leverage reduction of **-0.6x** to **3.6x**
- Successfully tendered \$120m convertible bonds **below par**
- **4yrs** weighted ave. remaining debt

04

FY 25 guidance tightened upwards



- **c.2,500** tenancy adds
- **c.\$470m** Adj. EBITDA
- **\$160m - \$180m** capex
- **>\$60m** free cash flow²
- **c.3.5x** net leverage

Structural growth and high ROIC opportunities underpinned by **>\$5bn contracted future revenues** with the region's major mobile operators



1. Reflects Q3 25 YTD.

2. Implied recurring free cash flow guidance is >\$170m (reflecting >\$60m free cash flow plus \$110m-\$130m discretionary capex).



FY 25 guidance tightened upwards

	FY 24 Actual	FY 25 Prior guidance	FY 25 guidance ¹ tightened upwards	YoY Growth ²
Tenancy additions 	+2,481	2,000 – 2,500	c.2,500	+9%
Adj. EBITDA 	\$421m	\$460m - \$470m	c.\$470m	+12%
Capex³ 	\$169m (\$127m disc. / \$42m non-disc.)	\$150m - \$180m (\$100m - \$130m disc. / \$50m non-disc.)	\$160m - \$180m (\$110m - \$130m disc. / \$50m non-disc.)	(5%) – 7%
Free cash flow⁴ 	\$19m	\$40m - \$60m	>\$60m	>3x
Net leverage 	4.0x	c.3.5x	c.3.5x	(0.5x)

1. Guidance assumes the Group continues to apply the same accounting principles.

2. YoY growth relates to updated guidance.

3. Disc. refers to discretionary capex that includes acquisitions, growth and upgrade capex. Non-disc. refers to non-discretionary capex that includes maintenance and corporate capex.

4. Implied recurring free cash flow guidance is >\$170m (reflecting >\$60m free cash flow plus \$110m-\$130m discretionary capex).

Continued proactive balance sheet management through partial convertible tender



Transaction overview

- On 30 September, we successfully tendered **\$120m principal convertible bonds below par**
- Financed using existing Group Term Loan
- Removed **41 million potentially dilutive shares**
- Combined with amendments made to certain loan agreements in July 2025, **our cost of debt is maintained at 7.2%**
- Through proactive management over the past few years, **weighted average remaining debt is 4 years with 84% at a fixed interest rate¹**

1. Fixed rate debt following the partial convertible tender using Group Term Loan proceeds, settled in October.
2. The convertible bond is accounted for as a compound instrument, with \$148m considered as liability and \$32m an equity component before transaction costs and excluding accrued interest.
3. Oman facilities feature principal amortisation through 2025 and beyond. These amounts are largely immaterial compared to the Group's total debt and therefore have not been disclosed.



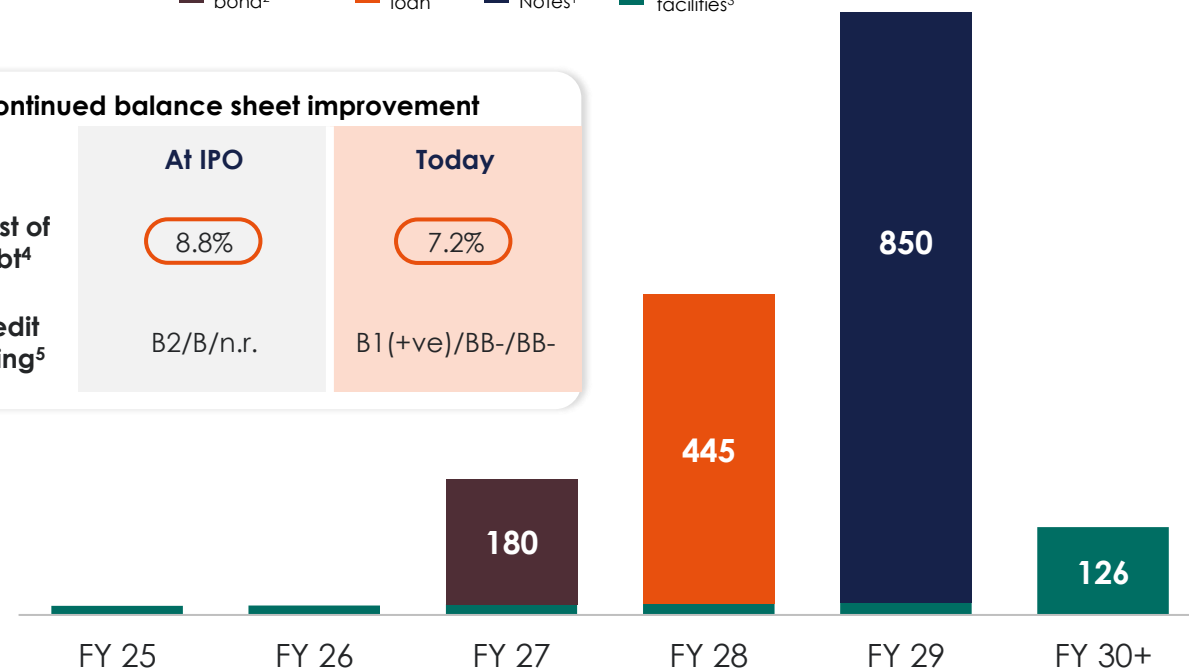
Debt maturity ladder

Group facilities:

- Convertible bond²
- Term loan
- Senior Notes¹
- Oman facilities³

Continued balance sheet improvement

	At IPO	Today
Cost of debt ⁴	8.8%	7.2%
Credit rating ⁵	B2/B/n.r.	B1(+ve)/BB-/BB-



4. Helios Towers cost of debt calculated on a weighted basis utilising drawn debt.
5. Helios Towers' credit ratings. Credit ratings as of 30th September 2025 in the order of Moody's, S&P and Fitch.



Our Customer Experience Excellence proposition



Operational excellence

**99.99%**

Power uptime

each **1%** of network downtime across our nine markets loses MNOs **>\$175m** in annual revenue¹



Financial value

**-30%**

Lower cost

lease rate is **30%** lower than the operators total cost of ownership²



Global quality standards

**-37%**

Carbon reduction³

37% reduction in diesel emissions per tenant on towers with two tenants vs. one tenant

**<24hrs**

Speed

we can get colocation customers online

**\$**

Capital efficiency

MNOs can focus their capital on active technology and strengthening their balance sheet

**5 ISOs⁴**

International standards

we adhere to the highest international safety standards, with rigorous performance monitoring

1. Calculated using total FY 24 cellular revenues across our 9 markets, multiplied by 1%. Cellular revenues as per GSMA database accessed July 2025.

2. Based on FY 24 average lease rate per tenant compared to Helios Towers' assessed MNOs total cost of ownership.

3. Average diesel emissions reductions have been calculated from diesel consumption figures for the Group, comparing consumption on towers with 1 and 2 tenants.

4. Our ISO accreditations include ISO 9001 (Quality Management), ISO 14001 (Environmental Management), ISO 45001 (Occupational Health & Safety), ISO 27001 (Information Security) and ISO 37001 (Anti-bribery).



Business Excellence supports world-class operational delivery

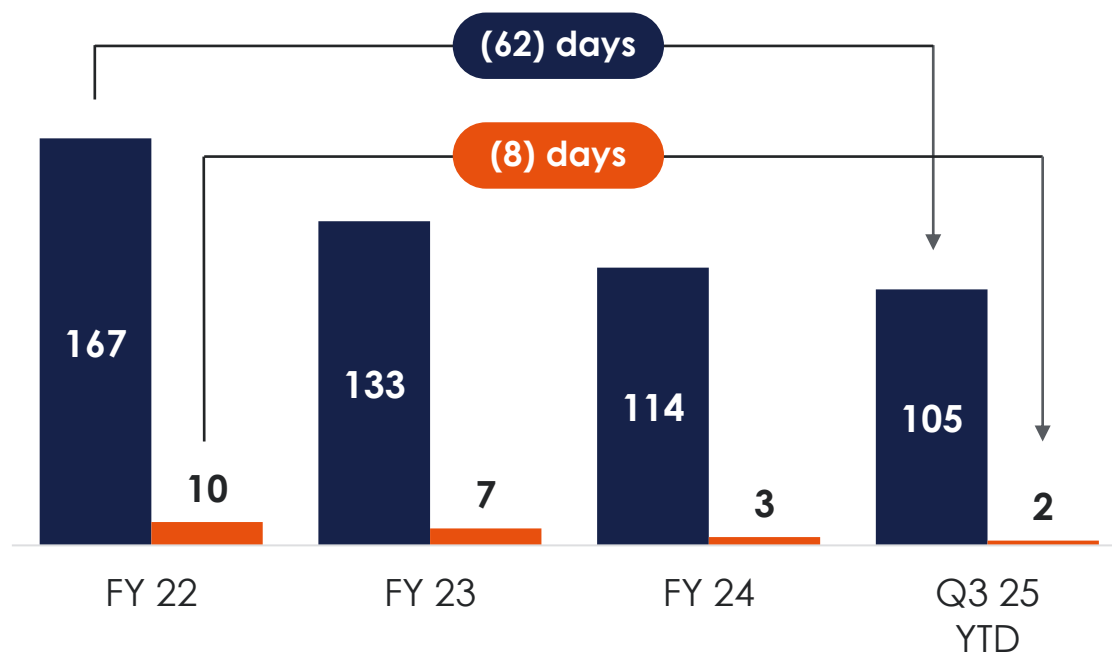


Speed of rollout



BTS and colocation days to deliver from order (days)

■ BTS ■ Colo



Consistent power uptime



Power uptime (%)

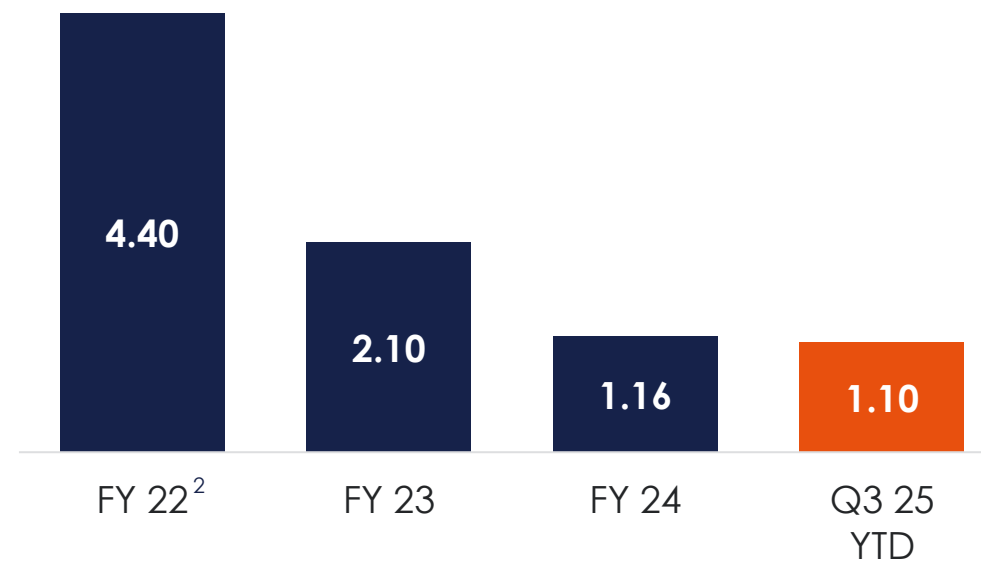
99.96%

99.98%

99.99%

99.99%

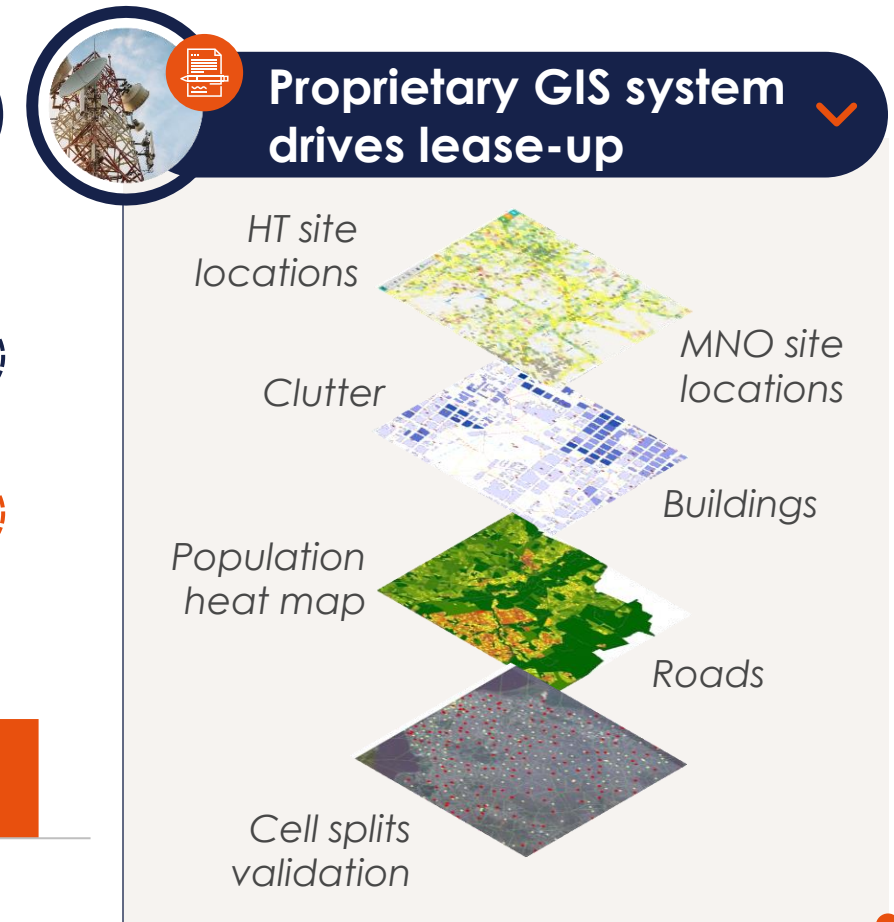
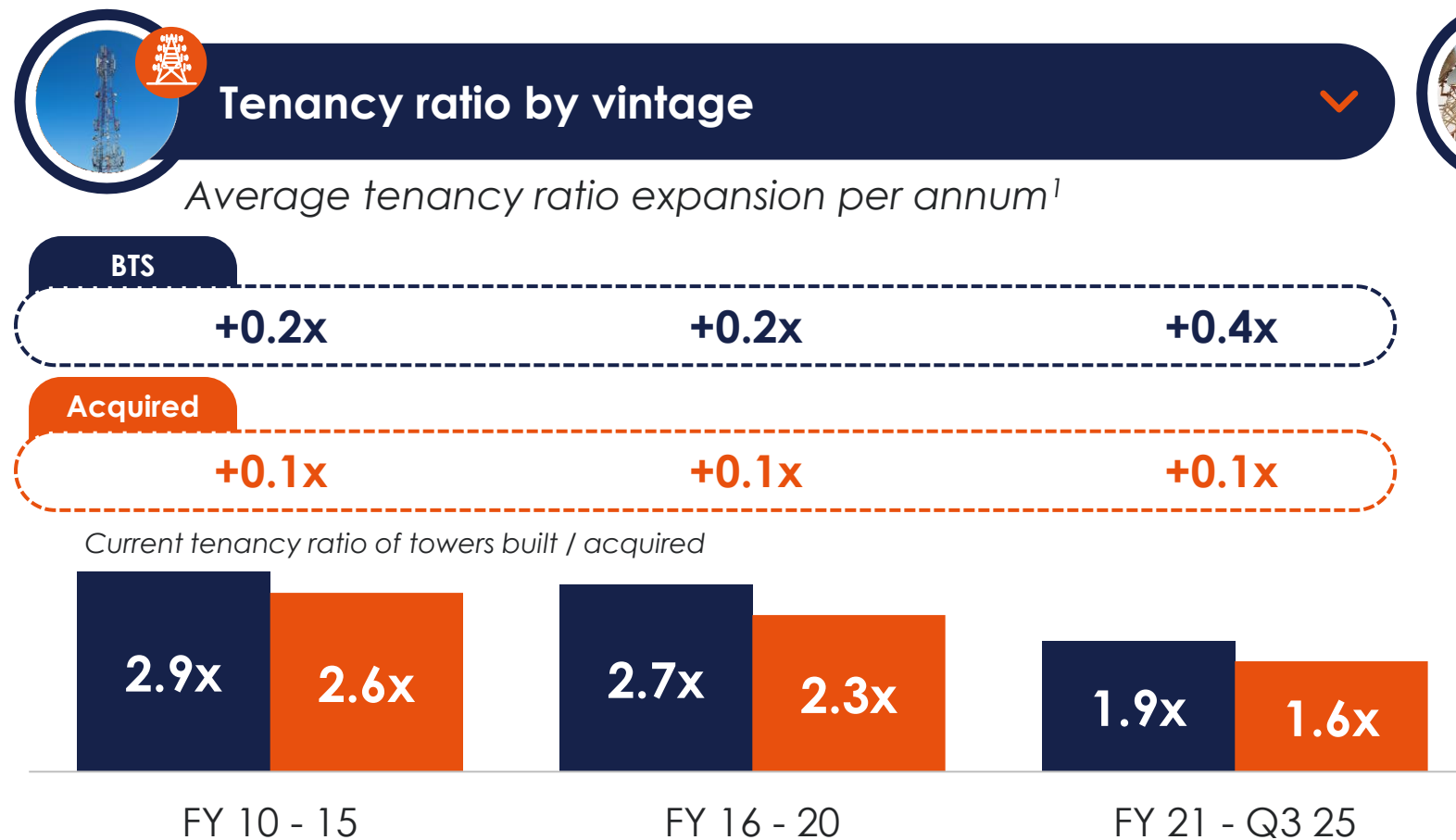
Downtime per tower per week (minutes)¹



1. Average amount of time our sites are not powered across each week within all our nine markets on a site-weighted basis.

2. 2022 data has been updated to include all nine current markets.

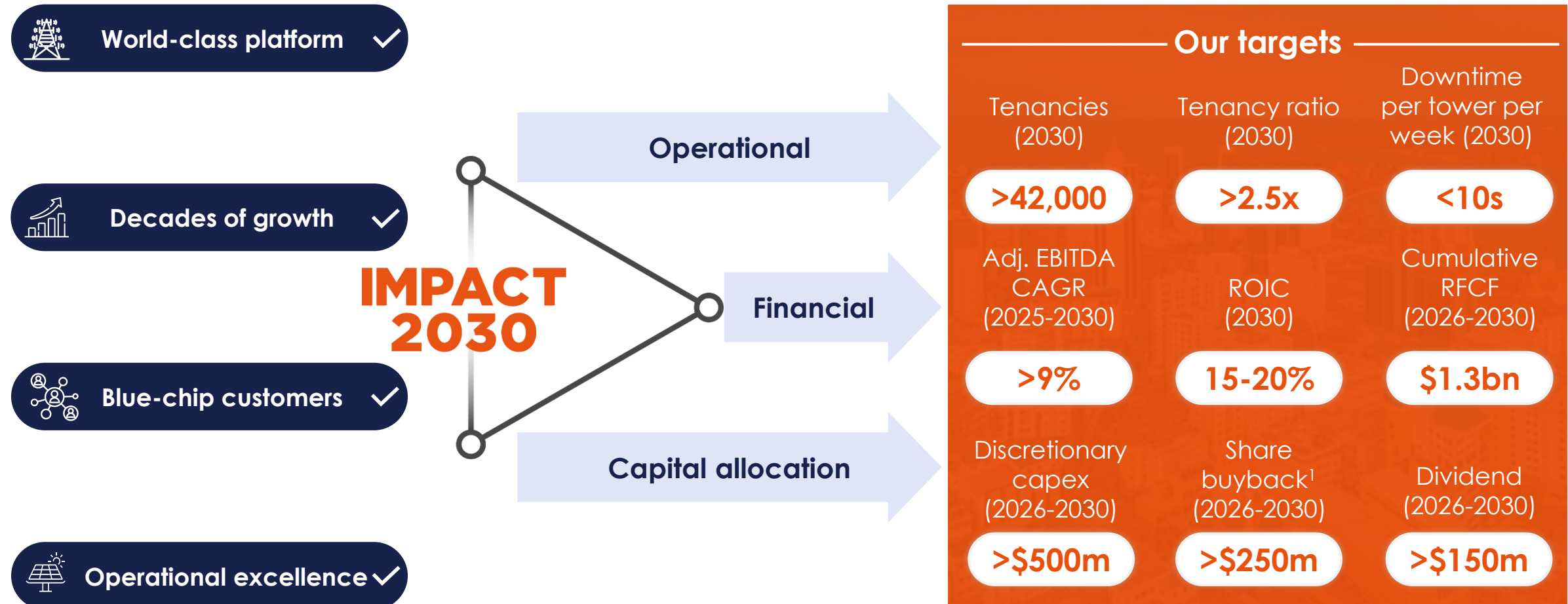
Business Excellence is applied to our proprietary GIS system to drive lease-up



1. Analysis based on data available as of Q3 25.



Growth and value – the cash compounding sweet spot

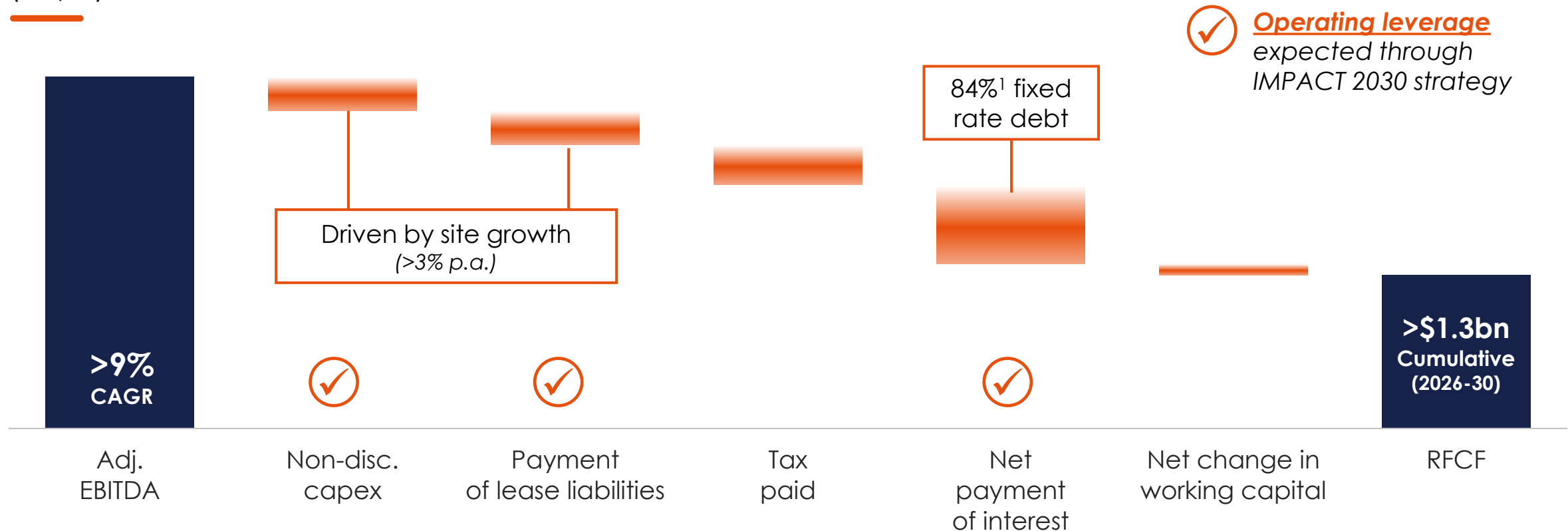


1. Helios Towers has initiated a share buyback programme today, with a Board authorisation of \$75m until 31 December 2026.



Resilient Adj. EBITDA growth has high flow through to recurring free cash flow

Cumulative recurring free cash flow targeted
(US\$m)



1. Fixed rate debt following the partial convertible tender using Group Term Loan proceeds, settled in October 2025.



Limited near-term M&A opportunities, though preference for in-market bolt-ons



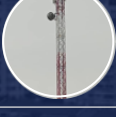
1. Based on managements' view of towers available across Africa & Middle-East and within its markets.

2. Our New Market Criteria focus on locations in Africa & Middle East that have three or more operators, offer potential to achieve number one or two market position, feature stable and/or pegged currencies, present power and/or tower infrastructure gap, demonstrate strong subscriber growth with low penetration, and enhances Group's returns over the medium-term.

3. New markets reflect acquisitions in Senegal, Madagascar, Malawi and Oman.



IMPACT 2030 will focus on our core product, with opportunities for new product development as 5G proliferates

	Customer synergies	Operational synergies	Earnings quality	2025 YTD revenue mix	2030 revenue mix	2030+ revenue mix
 Towers	●	●	●	97%	c.95%	90-95%
 In Building Solutions	●	●	●	1%	~5%	~5-10%
 oDAS ¹ / Smart Solution ²	●	●	●	1%		
 Fringe Edge Data Centres	●	●	●	1%		
 Network-as-a-Service ³	●	◐	◐	-	-	➔
 Fibre	◐	◐	◐	-	-	➔

1. oDas – outdoor DAS, distributed coverage from existing macro site.
2. Smart Solution – Lamp posts, camouflaged structures to support site densification in urban areas.
3. NaaS – Rural coverage solutions to connect villages without services.

Our business is underpinned by >15 years' operating at the highest levels of governance

Governance embedded through multiple layers



Board



Deep expertise & experience.
Compliant with the UK Companies
Act & Corporate Governance Code



**Sir Samuel
Jonah KBE, OSG**
Chair



**Tom
Greenwood**
CEO



**Manjit
Dhillon**
CFO & HT Oman
Executive Chair



Alison Baker
Senior
Independent Non-
Executive Director



Richard Byrne
Independent
Non-Executive
Director



Sally Ashford
Independent Non-
Executive Director
for Workforce
Engagement



Dana Tobak CBE
Independent Non-
Executive Director



**Carole Wamuyu
Wainaina**
Independent Non-
Executive Director



David Wassong
Non-Executive
Director



**Temitope
Lawani**
Non-Executive
Director



DFI investors



Standards



Values



Accreditations





2025 LTIP and annual bonus

Each year, the Remuneration Committee carefully considers the appropriateness of the LTIP and annual bonus operation, including the performance metrics, their relative weightings and targets, and alignment with the Company's strategy and forecasts

LTIP						
	Adj. EBITDA / share	ROIC ¹	Relative TSR ²	Impact scorecard		
Weighting	30%	30%	20%	20%		
Purpose	Measure of profitability	Measure of efficiency	Measure of shareholder value creation	Measure of sustainability		
Annual bonus						
	Adj. EBITDA ¹	Recurring free cash flow	Free cash flow ¹	Strategic projects	Network performance	International standards
Weighting	30%	25%	25%	7.5%	7.5%	5%
Purpose	Measure of profitability	Measure of cash flow generation before capital allocation decisions	Measure of cash flow generation available for capital providers and/or future investments	Based on the implementation of certain strategic initiatives during the financial year	Operational and customer service performance metric. Measure of site network uptime relative to levels specified in our customer service level agreements	Attaining and maintaining ISO accreditations standards across the business in relation to quality management, environment, health & safety, information security, and anti-bribery

1. For definitions of the Adj.EBITDA, ROIC and Portfolio Free Cash Flow, please refer to Glossary and definitions.

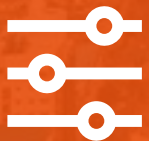
2. Total shareholder returns relative to constituents of the FTSE 250 index, excluding financial services and investment trusts.

Introducing additional P&L performance measure

From FY 25 we intend to start reporting Adjusted EPS to provide a picture of underlying earnings, excluding non-cash movements that can create periodic variability



Introduction of Adjusted EPS, to better reflect underlying P&L performance and improve transparency



Adjusts for non-cash and non-recurring items that have no economic impact but can create large swings in reported EPS



FY 22-24 Adjusted EPS bridge

	FY 22	FY 23	FY 24
Basic EPS	(16.4)	(9.5)	3.2
Add back:			
1 FX movements	5.0	8.1	2.6
2 Other gains and losses	4.9	0.6	(0.3)
3 Other	2.3	0.5	1.2
Adjusted basic EPS	(4.2)	(0.3)	6.6
1 Principally related to non-cash intercompany SHL balances			
2 Non-cash and principally related to the call option in our bond instrument and hyperinflation accounting			
3 Other reflects deal costs, share based payments, gain/loss on PPE and other exceptional costs			